

TO: Potential Bidders

DATE: 28 August 2026

SUBJECT: Questions and Answers Amendment #1 to RFP-ACT-JFTC 16-26 for Blended Workforce Support Arrangement Contractors

Please find below the question received and JFTC's response.

The published response shall be deemed the authoritative interpretation of this SA RFP.

No.	Question	JFTC Answer
1	SOW paragraph 2. Background states the following: "Following the ambition of NATO 2030 agenda and Bi Strategic Command's (Bi-SC's) intent to increase JFTC support for tactical training of NATO Response Corps aligned with regional plans and to improve JFTC's interoperability and military effectiveness through transformation by warfare development, JFTC needs to expand its workforce capabilities. Directly linked with SACEUR's priorities, tasks and guidance, as well as, ACO's proposed critical requirement areas: Readiness and requirement for substantial strengthening of NATO's ability to provide true-to-life training to the Corp and Division level HQs. The contracted personnel will help meet the critical requirement of having a proper combination of expertise and knowledge not easily found among officers currently working within JFTC or NATO structures." Question: The SOW places significant emphasis on transformation, warfare development, and expertise that is not readily available within existing NATO structures. Can the JFTC specifically define what NATO 2030 capabilities/expertise it is needing, and could you please clarify how these differentiating capabilities will be assessed if the technical evaluation is limited to a compliant/non-compliant determination for a very narrow set of criteria?	The references to NATO 2030, transformation, warfare development, and the need to expand JFTC workforce capabilities provide the operational background and rationale for this requirement. For the purposes of this RFP, the required capabilities and expertise are those defined in Part III, Statement of Work, including the specific tasks, responsibilities, experience, education, language, and security requirements for the two functions/positions: • Opposing Forces Maritime Operations Analyst; and • Content Analyst Main Event List / Main Incident List Subject Matter Expert. Technical compliance will be evaluated strictly in accordance with the requirements and criteria stated in the RFP, including the applicable Technical Evaluation Matrix. The evaluation methodology is pass/fail. No additional technical credit, weighting, or comparative scoring will be assigned for capabilities beyond the stated mandatory requirements. Any experience or expertise offered by a bidder will be considered only to the extent that it demonstrates compliance with the stated RFP/SOW requirements. Following determination of administrative and technical compliance, award for each function/position will be made in accordance with the RFP's Lowest Priced Technically Compliant methodology. No amendment to the RFP is made as a result of this answer.