

TO: Potential Bidders

DATE: 15 May 2026

SUBJECT: Questions and Answers Amendment to:

- SA RFP JFTC 09-26 for Specialised Media Team for Full-Spectrum Realistic Media Simulation
- SA RFP JFTC 10-26 for Provision of Multi-Domain Intelligence SME for Exercise Support
- SA RFP JFTC 11-26 for Integrated OPFOR Adversary Support - Hybrid, Air, and Operational Planning Services
- SA RFP JFTC 12-26 for Joint Targeting and Integrated Air & Missile Defense (IAMD) Technical Support Services
- SA RFP JFTC 13-26 for Senior EXCON Advisor Contractor Services
- SA RFP JFTC 14-26 for Senior OPFOR Advisor Contractor Services
- SA RFP JFTC 17-26 for Unmanned Aerial Vehicle/Remotely Piloted Aircraft System (UAV/RPAS) Subject Matter Expert
- RFP-ACT-JFTC 04-26 for Provision of Specialised Air Domain Subject Matter Experts for Integrated Air Command and Control (IAC2) Support
- RFP-ACT-JFTC 07-26 for Subject Matter Expert Support for Multi-Domain and Functional Focus Areas
- RFP-ACT-JFTC 08-26 for Specialised Grey Cell Subject Matter Expert Support for Human Security and Civil-Military Functions in Exercises

Please find below questions from potential bidders that are common to the above listed RFPs and SA RFPs, along with JFTC's responses. The published responses constitute JFTC's official and authoritative interpretation of these RFPs and SA RFPs..

No.	Question(s)	JFTC Answer(s)
1	<p>We note on various bids the requirement to add an "...<i>additional fee (on top of the man-day rate proposed in the table above for per nighttime work 24/7 exercise mode..</i>"</p> <p>Please can JFTC confirm (a). if this Price is included in the Price comparison?, (b). if yes to (a)...where we would include that in the Price Proposal?, and (c). how this additional Price will be assessed and compared across competitors?</p>	<p>For all listed solicitations the Enclosure 4 – Price Proposal the following wording: "<i>Additional fee (on top of the man-day rate proposed in the table above) for per nighttime work during 24/7 exercise mode (for more details please see the SOW point 16.2.)</i>" must be replaced with: "Note on 24/7 Exercise Mode: For any service performed during the 24/7 exercise mode, a fixed premium of 20% shall be added to the Daily Fee proposed above. This premium is non-negotiable and will be applied uniformly to all Task Orders involving nighttime work."</p>
2	<p>Can JFCT confirm if more than 1 suitably qualified candidate can be put forward for each position?</p>	<p>The bidders can put forward more than one suitably qualified candidate for each position. However, the overall page limit for the technical proposal and the limit of pages dedicated to one candidate must be respected.</p>
3	<p>Can JFTC please provide an indicative timeline within the 18-month exercise cycle when contracted services might be required for each opportunity?</p>	<p>JFTC cannot provide a fixed or guaranteed schedule within the 18-month exercise cycle for when services will be required for each opportunity. The timing of any work is dependent on JFTC's Programme of Work/exercise</p>

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		<p>schedule and internal/external approvals. For planning purposes, bidders should assume mobilisation shortly after contract award, followed by service delivery on an as-required basis aligned to the exercise schedule, and close-out towards the end of the period.</p> <p>The indicative Level of Effort and estimated requirements are provided in each SOW, paragraph 4.4. Specific tasking/dates will be confirmed post-award through JFTC task orders/Purchase Orders once the exercise schedule is established and funding is approved. Requirements for any option period(s) will be communicated once the applicable budget is approved and the Programme of Work is confirmed.</p>
4	Please confirm that JFTC will accept the same candidate application for multiple roles?	JFTC will not accept submission of the same candidate for multiple roles. The candidate may not be scheduled to perform overlapping roles at the same time.
5	<p>Given the lack of specified dates for the contracted service, does a rejection of a task order qualify as penalty under this contract? If not, does a certain number of rejections of task orders add up to a penalty?</p> <p>If a Supplier is penalised under this contract, is there a certain number of penalties that would then count as Default under the contract?</p>	If a contractor "rejects" tasks because it cannot staff them with the proposed/required key personnel, that situation could implicate non-performance or key personnel unavailability, which is covered by the SOW clause.
6	For events scheduled in January, the Contracting Officer may issue a Letter of Intent (LOI) initially, followed by a formal Order later in the month once fiscal year funding is authorised." Will the formal order still be issued no less than 30 calendar days ahead of the training event?	No. For January-scheduled events, the SOW allows the Contracting Officer to issue an LOI first and issue the formal Order later in the month once fiscal year funding is authorized. As a result, the formal Order may be issued less than 30 calendar days prior to the event start date.
7	"Substitution of key personnel prior to or within (90) days of contract start shall not be permitted except in cases of verified circumstances beyond the Contractor's control (e.g., death or serious illness). Any such substitution must be supported by written justification acceptable to the Contracting Officer." Are contractors permitted to substitute key personnel ahead of exercising the option year?	Contractors are **not automatically permitted** to substitute key personnel ahead of exercising an option year. Under the SOW, the Contractor must provide the specific key personnel proposed at award and commencement. Substitution prior to or within 90 days of contract start is prohibited except for verified circumstances beyond the Contractor's control (e.g., death or serious illness) and only with written justification acceptable to the Contracting Officer. After the initial 90-day period, substitutions are still only allowed with Contracting Officer approval (written concurrence) and must be supported by the required justification

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		<p>and documentation, with a replacement of equal or superior qualifications at no additional cost. Exercising an option year does not, by itself, relax these substitution requirements; any change in key personnel in advance of an option year remains subject to the Contracting Officer's approval under the SOW. (Note: the SOW's 5% downward adjustment "fee" does not apply if replacement occurs during the second option period or later, but CO approval is still required.)</p>
8	<p>The facility of the Contractor/Sub-contractor shall hold a NATO Secret Facility Security Clearance with or without storage capabilities based on the Project - Contract Security Classification Guide outcome. The Bidders may provisionally participate in a bidding process pending final receipt of the national clearances. However, all clearances required to execute the contract should be in-place prior to contract award. Facility Security Clearance Confirmation must be provided by respective NSA (based on JFTC request) before start of the contract". Please confirm that it is acceptable for the Prime Supplier to hold a valid FSC clearance and that all Subcontractors working on the contract for the Prime, if sponsored by the Prime, do NOT require an FSC themselves?</p>	<p>If the Subcontractor is a company, the FSC requirements apply, and its employees shall hold a PSC and provide RfV to have Unescorted access to NATO Class II.</p> <p>If the subcontractor is a person (sole-proprietor), performing at a NATO Facility and without the need to store classified information nor the need for classified CIS, a PSC is sufficient via RfV to have Unescorted access to NATO Class II.</p>
9	<p>Please confirm that JFTC will pay suppliers in GBP if requested?</p>	<p>JFTC will make payment in the currency specified in the contract/Purchase order.</p>